



Vol XII: Issue 9

PAWLING

MATTERS

APRIL 2016

A community newsletter from the Pawling Chamber of Commerce serving the Pawling, Holmes and Whaley Lake Communities.

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PDFs of this and past issues are available on our web site www.pawlingchamber.org



Charles Colman Blvd
P.O. Box 19 Pawling, NY 12564
845-855-0500

PHS Science Research Students Present to Pawling Rotary

At noon on Tuesday, March 1, Pawling High School students enrolled in Ms. Gillian Rinaldo's Science Research program spoke at Pawling Rotary's regular Tuesday lunch meeting in the Lathrop Building. Those Rotarians in attendance were awestruck at the depth of commitment and breadth of knowledge that these young scientists bring to this relatively new program that is now offered to students in our district. *(continued on page 4)*



From left to right in the photo above: Matthew Badia, Abigail Reid, Alicia Chu, Andra Sullivan, Aishwarya Govindarajan, Kim Bonanno, Gillian Rinaldo

Pawling Chamber of Commerce "An Affair of the Art"

The Pawling Chamber of Commerce is proud to announce a NEW fundraising event, "An Affair of the Art," to be held at Quaker Hill Country Club on Sunday, May 1, 2016, 4:00 - 6:30 pm. This silent and live art auction features local and regional artisans. A wide variety of creations will be offered including photography, woodworking, pottery, framed art, knitted, crocheted and loomed textiles, woodcarving, jewelry and more.

There will be a mystery wine raffle - purchase a ticket and you are guaranteed a surprise bottle of wine! Join us for hors d'oeuvres, sip from the (cash) wine and beer bar, relax with friends and enjoy the fun!

Tickets: Advance with payment \$35.00 ~ Day of Event \$40.00 All remittances Cash or Cheque only.

For information: Call Marie Stewart at 845.855.1632 or email Pat Martin at martinscc@aol.com.

Business Matters

Brought to you by SCORE “Counselors to America’s Business.” To learn more about how SCORE can help your business, e-mail them at scoredny@hotmail.com or call 845-454-1700 x 1021 for the Dutchess Chapter, or find a counselor online at www.score.org.

7 Places to Find Your Own Small Business Mentor



By Daniel Kehrer, Founder, BizBest.com.

No matter what type of business you run, having a “mentor” to help guide you can increase your odds of success. Having a wise, loyal advisor – especially one who’s “been-there, done-that” – is like money in the bank.

Mentors can’t make decisions for you. That’s your job. But their expertise can be invaluable as a sounding board or reality check. Mentors aren’t in it for the money. Generally they work with business owners for free, for the satisfaction of helping out.

So how do you find such a person? Here are some places and organizations that help match mentors with business owners or startup entrepreneurs:

SCORE (www.score.org) is probably the best-known organization providing free (and confidential) mentoring to small business owners via its national network of some 13,000 retired business executives, leaders and volunteers. SCORE’s volunteer mentors share their expertise through both in-person and online counseling (via email).

Small Business Development Centers (SBDCs) are another great source of free or low-cost help and advice for current and would-be business owners of all types in all locations. There are over 1,200 SBDC locations nationwide. For help locating one, visit www.asbdc-us.org.

Women’s Business Centers (WBCs) offer business training, counseling and other resources to help women start and grow successful businesses. To find your nearest WBC check the Office of Women’s Business Ownership at www.sba.gov.

Minority Business Development Centers, part of the U.S. Department of Commerce, offer free help to minority-owned businesses through about 40 centers nationwide. Visit the Minority Business Development Agency at www.mbda.gov.

Trade or Professional Associations: Many trade and professional associations operate mentoring programs for business owners just starting out. Some offer formal one-on-one mentoring sessions as well as group networking opportunities. Check associations in your industry.

Mentors for Government Contracting: If your business plans to sell to the federal government, the General Services Administration (GSA) offers a Mentor/Protégé Program designed to encourage prime contractors to help small businesses be more successful in government contracting and enhance their ability to perform successfully on government contracts and subcontracts. You’ll find it at GSA.gov.

Your Own Network: Who do you know? Is there a previous boss who was very inspiring to you or a friend who is a business owner? Ask that person to be your mentor or share his or her successes and struggles. You have nothing to lose. Just be prepared to share with them why you chose them in particular, your goals and what you are looking for from them. The best way to connect these days is LinkedIn. Make sure you’re on it!

Here are some tips for getting the most out of a mentoring relationship:

Be organized, prepared and consistent. No one wants to waste

(continued on page 7)

Pawling Events Calendar

Pawling Concert Series
Sultans of Strings
Friday, April 1

Pawling Concert Series
Jeremy Denk
Friday, April 29

An Affair of the Art
Quaker Hill CC
Sunday, May 1

Classic Car Show
Sunday, May 22

Pawling Farmers Market
Saturdays, June 18 - October 1

Community Garage Sale
Saturday, September 10

Arts and Crafts Festival
Saturday, September 24

Chamber Auction
Tuesday, October 18

Tree Lighting
Friday, December 2

SPECIAL NOTE:
Next General Meeting is
Tuesday, April 19 at 6:00 PM
BRADY BROOK FALLS
MEETING HOUSE
38 Akindale Road, Pawling
RSVP: Marie 845-855-1632

Note to Member Organizations:
The Events Calendar is for Chamber, Town, Village and cultural events. For any other events, member organizations can submit a mini article about the event, its background, its purpose, etc. to PM for consideration. Please prepare your information by the 10th of the previous month and deliver it to the Chamber building or e-mail to pccny@bww.com

Classical Superstar



The pianist Jeremy Denk will be presented by the Pawling Concert Series on Friday, April 29 at 8 PM in the Arts Center on the campus of Trinity-Pawling School. The Wall Street Journal observed, “of all America’s up-and-coming classical instrumentalists Denk, who won a MacArthur Genius Grant, might well be the most interesting”. The pianist has also won the Avery Fisher Career Grant and was named

Musical America’s 2014 Instrumentalist of the Year.

Jean and Gordon Douglas, long time Friends of the Great Swamp (FrOGS) are helping to underwrite this concert. Media Support comes from WMNR (88.1 Monroe, CT) early colleagues of the Pawling Concert Series. Mr. Denk’s uniquely constructed program begins at 8 PM and will include Bach, Bolcom, Joplin/Hayden, Art Tatum, Hindemith, Stravinsky, Ives, Nancarrow Lambert and Schubert.

Adult tickets are \$30, students \$15 and those 12 years and under are the guests of the Concert Series. Tickets may be purchased at the Book Cove in Pawling, at the door on the evening of the concert and at www.pawlingconcertseries.org. For more information call 845 855-3100.

Why not consider dinner at one of the tasty eating spots in the area or enjoy a light supper from 6 - 7:30 PM at the Cave on the school campus. All buildings are handicapped accessible and parking is plentiful.

The Concert Series is made possible in part with funds from the New York State Council on the Arts and by Dutchess Tourism and administered by Arts Mid-Hudson. Other annual donors include Castagna Reality, Joseph Meunier & Sons, Andron Construction, Joe Pietryka Incorporated and by M&T Charitable Foundation

James Earl Jones Introduces a Special Pawling Shakespeare Club Original Program for Pawling Public Radio’s Theatre Hour



James Earl Jones, an esteemed honorary member of the Pawling Shakespeare Club and long time Pawling resident, has lent his famous voice to a special program which has been underwritten and produced by the Pawling Shakespeare Club for Pawling Public Radio. Now in its 118th year of continuous operation, the Pawling Shakespeare Club commemorated the 400th anniversary of William Shakespeare’s death on April 23rd by recording at the Pawling Public Radio Studio at 26 East Main Street in Pawling, this special: The Wit, Wisdom, Wickedness and Woe of Shakespeare’s Women.

The special, complete with Mr. Jones’ introduction, will air on WPWL’s Theatre Hour every Sunday at 6:00 p. m. premiering on April 3rd, and Friday at 4:00 p.m. during the month of April. It then will become a permanent part of the Pawling Public Radio library of original, archived shows which will air periodically during the regular Theatre Hour time slot on Sundays.

The Wit, Wisdom, Wickedness and Woe of Shakespeare’s Women is a compilation of eleven soliloquies of some of Shakespeare’s most memorable female characters, joined together by original narration written by Shura Saul and recorded by Forbes Linkhorn, a long time Shakespeare Club member. This production was directed by Marie DiLorenzo, produced by Susan Stone, and recorded with the additional voices of Stephanie Rogers, Eleanor Guida-Gee, Carol-Lee Kantor, Ann Wagner, and Rita Schaffer.

WPWL’s Theatre Hour, a series that includes broadcasts from the Golden Age of Radio, as well as originally produced plays and theatrical pieces written by local playwrights, may be heard every Sunday at 6:00 p.m. and Friday at 4.m. Log onto www.pawlingpublicradio.org (click on ‘listen live’) or tune into 103.7 FM in Pawling.

Questions about this production of the Pawling Shakespeare Club or information about becoming a member may be directed to club president Rita Schaffer at pawlingshakespeare1898@aol.com

PHS Science Research Students

According to the information provided by Ms. Rinaldo, “Science Research is a three-year course accredited by the New York Department of Regents Education and SUNY Albany. The philosophy behind this course is to provide an authentic, process-based education using the principles of inquiry in science education.

Science Research utilizes immersion in a scientific topic of the student’s choice to integrate knowledge across curriculum and provide the opportunity for extended investigation and research at a graduate level. Students gradually expand their investigation, during a three-year time span: from background research, through experimental design and data collection, to publication for scientific competitions.

The Science Research course skills include portfolio assessment, time management, public presentations, communication with professionals, and student goal setting.”

Ms. Rinaldo is a fourth year science teacher at PHS and this is currently the second of a three year ‘spiraling course’ in which Science Research has been offered to a select group of students. “It is a rigorous course, which begins in their sophomore year of high school and continues until they graduate...At the end of this process, students have completed PhD level research and participated in a variety of scientific symposia,” states Ms. Rinaldo. In addition, “students work with an expert in their field of research at a variety of colleges, who mentor them... during the process of experimental design, data collection and competition preparation.”

The students involved in Science Research are impressive in their ability to present their interests and are passionate about their subject of inquiry. The results of their research will impact the scientific community by adding to the existing body of knowledge, bringing the current investigation closer to real world application in the fields of medicine and conservation. Information about the remarkably talented students currently enrolled in Science Research, along with their areas of study appears below:

Andra Sullivan is a junior at PHS and is currently in her second year of the Science Research Program. This past summer, Andra worked at the Cary Institute of Ecosystem Studies in Millbrook. During this time, she worked in researching Lyme Disease within ticks. She will be interning this summer at the Neural Stem Cell Institute in Rensselaer, New York. Her research is regarding the measuring of neurotoxicity of certain substances in neural stem cells. This research can result in a better understanding of the environmental causes of Autism Spectrum Disorders and other neurological disorders.

Aishwarya Govindarajan is a junior at PHS, and is in her second year of the Pawling Science Research Program. Aishwarya spent this past summer studying cell competition in Drosophila at Columbia University Medical Center. The measurement of the ability of cells to eliminate weaker cells and allow beneficial cells to

thrive, and the suppression of tumors, can allow for an understanding of cell production and manipulation. Such an understanding can be applied to stem cell research as well as cancer research. She plans to continue research on cell competition this summer at Columbia University Medical Summer.

Alicia Chu is a junior at PHS and is currently in her second year of the Science Research Program. This past summer, Alicia helped conduct research on recurrent laryngeal nerve injury in Professor Sansar Sharma’s laboratory at New York Medical College. There, she was able to learn and observe various laboratory techniques associated with professional scientific research. In this experiment, she was involved with researchers who were examining how the amount of Netrin-1 affected reinnervation of the recurrent laryngeal nerve.

Abigail Reid is a sophomore at PHS and is currently in her first year of the Science Research Program. She is interested in animal cognition and problem-solving abilities, with applications in conservation. In December, she obtained a mentorship with Alan Tousignant of the Trevor Zoo, and is in the process of designing her experiment. Her research is hoping to assess the problem-solving skills of wild and captive red wolves, possibly demonstrating how intelligent this species is and what means need to be taken to reduce their negative interactions with humans. Abby plans on working with the critically endangered red wolves at several zoos and breeding facilities, including the Wolf Conservation Center and Beardsley Zoo. Also, she is attempting to obtain a research permit to conduct field studies in North Carolina with the wild wolves.

Kim Bonanno is a junior at PHS and is currently in her second year of the Science Research Program. This past summer, Kim was able to conduct her own research at Randall’s Island Park in New York City. Her research was carried out with the Manager of the Randall’s Island Park Wetlands Team. With her mentor, Kim had studied the effects of light intensity on the growth and mortality of Crassostrea virginica (the Eastern Oyster). The research conducted by Kim and her mentor will be very beneficial to the conservation and preservation of the Eastern Oyster in urban areas similar to New York City. This year, Kim hopes to begin her next project having to do with the adaptive ability of the Eastern Oyster when exposed to three known stressors. She hopes to receive help from a PHD in the area of environmental and marine biology who can brainstorm and assist her on her new project.

Matthew Badia is a junior at PHS and is in his second year of the Science Research Program. Last year, he found his mentor at Marist College. She has agreed to work with him studying the effects of varying concentrations of S-Amphetamine, fluoxetine, and triclosan on Orconectes immunis, a common crayfish to the Northeast, in the Hudson River testing fluctuations in magnesium and calcium concentrations. S-amphetamine is a stimulant used to

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Annual Pawling Car Show Set for Sunday, May 22



The Dutchess Cruisers Car Club and the Pawling Chamber of Commerce will be presenting the 7th Annual Car Show in the Village of Pawling on Sunday, May 22 from 9:00 am to 4:00 pm with a Rain Date of May 29.

More than 300 cars are expected to participate in this popular fun filled event with registered cars and trucks assembled for viewing on Charles Colman Blvd. Live music, giveaways, and more will add to the festive

mood at the car show. Many of the merchants who participated in last year’s event enjoyed an increase in their business will also be participating again. Admission is free for residents and visitors.

Co-Chairs of the event, Marie Stewart and Earl Slocum have begun to sell sponsorships of the trophies that will be awarded that Sunday. Trophy sponsorships are available at the \$50 (“Best Of”) and \$30 levels. A portion of the proceeds generated by the event will be donated to local not-for-profit organizations.” To be a Sponsor, please contact Marie Stewart (855-1632) or Earl Slocum (855-0500).

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PAWLING CONCERT SERIES

presents with Jean and Gordon Douglas



JEREMY DENK

Friday, April 29, 2016 8:00 pm
Gardiner Theater at Trinity-Pawling School

Jeremy Denk is the winner of a 2013 MacArthur "Genius" Fellowship, the 2014 Avery Fisher Prize and Musical America's 2014 Instrumentalist of the Year.... just for starters. "Clearly a pianist you want to hear no matter what he performs" (The New York Times). The Series is honored to present this artist.



Adults \$30, Students \$15, children 12 and under, no charge. Soup, Salad, Sandwich Supper 6-7:30 pm at The Cave. For information call 845-855-3100

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The Pawling Library Continues to Grow With Additional Programs and Services That Appeal to Community Members of Every Age

Attendance in the Children’s Programs at the Pawling Free Library is up almost 7%, with 6,606 children and caregivers participating in the many educational and creative programs offered by Miss Karen last year. Of course, things are really hoppin’ at the Library during the summer months, when children have more availability, but based on Library Director, Casey Conlin’s research, more children and families than ever before are eager to take advantage of the wonderful programming available to them at the library. With current space limitations, the library staff must try to find resourceful ways to accommodate the growing interest of those eager to attend programs that enhance children’s early education in areas of literacy, math, science, and technology.

It isn’t only the children’s programming that has seen increased attendance. The Young Adult (Teen) programming has experienced tremendous growth, thanks to Ms. Nicole, who has worked diligently with middle and high school students to identify their areas of interest and ways in which the library can meet those needs. The latest figures from our Library Director tell us that Ms. Nicole’s creative teen programming has sparked the interest of a record number of teens. 2015 was a banner year for Young Adult attendance at the library with more than 1,200 teens participating in Library programming designed just for them. This is nearly a

138% increase over 2014.

Those familiar with the Pawling Library know that great programming doesn’t just belong to the younger set. Donald Partelow’s library programming available for families and adults is very popular in the community with well over 2,000 participants. This past year, program attendance in family and adult programs grew by a little over 7% over the year before.

In all, the Pawling Library served 9,855 community members through library programs in 2015! This too, is a record number showing a 22.68% increase over 2014. Most impressive, however is the door count. This number tells the library staff how many times people actually walk through the library doors. That number was a whopping 70,313 in 2015. That means that folks in our community found 3,217 more reasons to drop by the Pawling Library than they did the year before!

To find out more about the programs and services at the Pawling Library, log onto the library website at www.pawlinglibrary.org. There is a whole world of learning opportunity waiting for you!

-Susan Stone

Mike Pepper, *The Computer Guy* - Defense Against Ransomware – Macs Too!

Ransomware is BACK, and it’s meaner than ever. The new versions will attack your external drives too!

And it’s not just Windows computers, but Macs are being attacked too and every bit as nastily.

Ransomware attacks your computer – and you – by hiding every single file on your computer under a blanket of encryption. It makes it so that none of your documents or photos will open up. They all appear to be just a bunch of gobbledygook; unreadable by anything other than the program that encrypted them.

After it has encrypted everything, it opens a message window and demands a ransom from you to have everything decrypted again. The ransom demanded is usually between \$200 and \$400 but there have been reports of some being even higher. Unfortunately, because it is criminals making the demand, there’s no guaranty that paying the ransom will actually get a key to unlock your files.

You can try to protect yourself with antimalware, but the bad guys are always finding ways around those programs. The first defense is with you.

The best protection against ransomware is a good, up to date backup of all of your files. But, it must be kept separate from your computer!

That’s because the newest variants of ransomware will not only encrypt the files that are stored on your main hard drive, but it will also seek out and encrypt the files on attached “external” and network drives. That includes flash (AKA “thumb”) drives that are

attached to your computer at the time of the attack.

The easiest way to protect your files is with an automatic off-site backup in the internet cloud. Several services will do this for you with a subscription fee of around \$60 per year, per computer. Carbonite is one of those (carbonite.com), Backblaze (backblaze.com) is another.

The cloud approach is all automatic and, once you start it, it will back up everything on your computer, constantly, as you add or change your files.

If you prefer to not have a subscription service, an alternate approach that depends more on you is to use multiple external or network backup drives. Plug one in for a week and backup everything as usual. At the end of the week, disconnect that drive and set it aside, then connect your alternate backup drive. Let it back everything up for a week, then switch back. This way you always have a backup that is never more than a week old, safely detached where ransomware can’t get to it. This does depend on you to always make that weekly switch though. Be diligent if you use this method.

I prefer the cloud backup subscription. No worries about me forgetting to make the switch, and it is always up to date.

Hoping, as always, that this is all quite clear and useful; nevertheless if I can fill in some details or help with anything on your computers, please don’t hesitate to call: Mike Pepper ~ Computer Guy. www.PawlingComputerGuy.com 845-855-5824

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PHS Science Research Students

treat attention deficit disorders and is known to alter magnesium concentration in the brain and calcium concentrations in the skeleton. Fluoxetine is one of the most common antidepressants on the market and triclosan is the most common antibacterial and antifungal available. In addition, these chemicals were also tested on *Peltandra virginica*, a common plant, as a different model. As human wastewater is being fed into rivers, contaminated waterways are becoming a major issue nationwide. Pharmaceuticals like amphetamine and fluoxetine, and Personal Care Products like triclosan are entering the environment and causing significant damage on marine organisms. This research hopes to further investigate the effects of these three chemicals on the natural aquatic environment.

Ms. Rinaldo maintains that she “has found the method of facilitating rather than dictating to be a highly beneficial style of teaching in this college level course...she has also learned that if students construct their own learning experiences they will not only retain infor-

mation longer, but they will also become more confident in their abilities and this method will foster an exciting and engaging learning environment by utilizing real life connections in scientific research.”

Ms. Rinaldo is also actively involved in the Pawling community and the school, coaching the girls Varsity Soccer team and the Varsity Dance team at Pawling High School. Gillian has also been involved in the re-beautification of the high school courtyard, by incorporating it into environmental science as a sustainability project. She has developed curricula for courses such as Marine Biology, Math, Science and Technology and AP Biology.

Rotarians and guests in attendance at last Tuesday’s meeting were dazzled and delighted at the level of creativity, enthusiasm, and professionalism that these students, under the mentorship of Gillian Rinaldo, have demonstrated, and look forward to hearing about the results of their research.

-Susan Stone

7TH ANNUAL PAWLING CAR SHOW



REGISTRATION UNTIL 12 NOON

REGISTRATION FEE \$15 PER VEHICLE

SUNDAY, MAY 22, 2016 - FROM 9AM TO 4 PM

RAIN DATE: MAY 29, 2016

CAR SHOW WILL BE ON CHARLES COLMAN BLVD., PAWLING, NY 12564

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www.dutchesscruisers.org

Member News

Spring Migratory Birdwalk Saturday, May 7th, 8am

Oblong Land Conservancy is teaming up with Barbara Butler of the Ralph T. Waterman Bird Club, and Judy Kelley-Moberg of Friends of the Great Swamp (FrOGS), for a guided walk through prime bird habitat, including an upland cedar grove and the Great Swamp floodplain. This is the height of migratory bird season, and the walk will focus on collecting data on the migratory bird population of the Great Swamp, an Audubon Important Bird Area (IBA).

Meet at the Slocum Mostachetti Preserve, which is .7 miles to the west of the light at the intersection of RT 22 and Pleasant Ridge Road/County Rt 21. (The location shares a driveway with 3517 Pleasant Ridge Road, Wingdale, NY)

Registration required. Register early as space is limited.



7 Places to Find Your Own Small Business Mentor

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their time if you aren't serious about success.

Plan your mentoring sessions in advance. These could be as simple as having a one-on-one consultation or lunch meeting once a month to discuss where you are against your business goals, how best to tackle business obstacles, getting advice on business processes or regulatory requirements that you don't understand, and so on.

Casual one-on-one sessions are good, but also have more struc-

tured sessions that address different aspects of starting, running, managing and growing your business. A good starting point is for you to prepare a detailed agenda of items to discuss at each meeting.

Take notes, take change of your "action items" and review progress against these in your next session.

Be respectful of your mentor's time. Use their insight and apply as you best see fit. It's still your business

Membership in the Chamber of Commerce Includes

Membership in the Chamber includes: reduced advertising rates in our monthly newsletter, advertising in the local newspapers, radio and cable stations to increase your exposure, free listing in the Chamber Website and Guidebook, the opportunity to participate in the gift certificate program, and monthly business networking meetings.

Fees are: \$165 for a business or \$45 for a not-for-profit and \$35 for an individual membership. Please send your check to: PCC Attention Andrew Carlucci, P.O. Box 19, Pawling, NY 12564

Editorial Notes

The Chamber thanks the following members for contributing their time and talent to making this publication possible: Celeste Bevilacqua, and the staffs of Morales Communications and Phoenix Marketing.

Information about special events, as well as any comments and/or corrections to this newsletter, should be dropped off at the Chamber building, The Yarn & Craft Box or email: pccny@bww.com. If time and space permit and within the context of editorial judgment, the information will be used.

To advertise in Pawling Matters please contact Peter Cris at petercris@petercris.net

CHAMBER COMMITTEES

Volunteers are what make our chamber work. Please contact the committee chairperson for information and opportunities available.

Beautification
Chair: Steve Parrino 845-855-5415

Events
Chair: Marie Stewart 845-855-1632

Marketing & Communications
Chair: Peter Cris 914-471-5083

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